

What 2020 Can Teach Construction About Persistence and Transformation



[Article was originally posted on [Autodesk Construction Cloud Blog. constructionblog.autodesk.com](https://www.autodesk.com/blog/constructionblog)]

By Grace Ellis,

You spend a lot of time and energy planning for the future to ensure the best results possible. Looking ahead can sometimes be easier than looking back, especially these days. Who wants to think about the past when we're busy trying to build the future? Still, reflecting on past events can provide valuable insights into the future.

As painful as it may be to do a retrospective on 2020, it's an absolute must for construction. Despite the uncertainties and challenges, there were some incredible wins, successes, and transformations. As an industry, we still have plenty to learn and grow from as we move closer to the new year. That's why Jeff Sample, Ironman of IT and construction thought leader, is hosting an in-depth panel discussion with construction leaders at Autodesk University 2020. Sample shares his motivation for the event, "I felt like the industry — and really the world itself — just wasn't grasping the impacts of COVID and what was going to come down the pipe."

We recently caught up with Jeff to learn more about the session he is hosting at Autodesk University, which is happening November 17 – 20 (All free and all virtual!). 2020: The Aftermath emphasizes the need to learn from 2020's lessons, despite the universal desire to shut the door on the challenging year and move on quickly. Sample invites you to virtually pull up a chair and join him for a reflection on the good, the bad, and everything in between. As you listen to stories from the pandemic and their lessons for moving forward, you'll hear from industry peers who have tackled the pandemic head-on and come out stronger.

Below, you'll find three key takeaways from the Ironman of IT himself and what you can expect from his panel discussion. But before we jump in, let's find out who Sample is and what his career can teach us about construction innovation.

How Jeff Sample Became the Ironman of IT

Believe it or not, Jeff Sample's career in technology began at a ski resort in Vail, Colorado. This role eventually led him to work for a software development company that focuses on technology for resorts. Jeff explains what made this experience so impactful, "That's where I really fell in love with software, in creating software and de-

signing it for people to actually use and get, see an impact on their businesses."

It wasn't until after the economic downturn of 2008 that he merged that love for technology solutions with construction. Jeff joined a masonry subcontracting company to lead their digital transformation initiatives. He admits his first year was a challenge; he was just about ready to call it quits when he met the ConTech Trio at a conference. The meeting gave him insights into innovation in the construction industry. "I came back with a renewed sense of like, there's hope for the industry. There's a lot that can be done. There's a lot of things going on outside of here that are fantastic. And I dove in."

As often happens in the industry, this meeting eventually led to Sample joining JBKnowledge and the ConTechCrew podcast, where he shared insights from contractors on construction and technology. Today, Sample is known as the Ironman of IT, a moniker he's truly earned with his commitment to Ironman races. His own love for competing in these long-distance triathlon races has fueled his desire to reduce turnover and increase employee engagement in the construction industry.

■ Continued on page 5



California Sub-Bid Request Ads



Invitation to Bid

Soltek Pacific Construction is requesting Bids from certified DVBE, WBE, MBE, SBE, WOSB, SLBE, ELBE and Section 3 Business Subcontractors and Suppliers for ALL TRADES & MATERIALS on the

**PROJECT NO. S-16013
CHILDREN'S PARK IMPROVEMENTS**

Bid Date: Tuesday November 3, 2020 before 2:00 PM

Assistance is available from Soltek in obtaining necessary equipment, supplies, or materials. Assistance is available from Soltek in obtaining bonding, lines of credit or insurance. Soltek is actively pursuing SLBE-ELBE subcontractors/vendors for trades including the following divisions: 03-concrete, 04-masonry, 05-metals, 06-synthetic decking, 07-thermal & moisture protection, 08-openings, 09-finishes, 10-specialties, 11-equipment, 12-furnishings, 13-water feature, 22-plumbing, 23-HVAC, 26-electrical, 32-exterior improvements.

Bids to be submitted via fax at 619-296-4314 or email at estimating@soltekpacific.com

Below is the direct link to view the plans and specs on our website or through planetbids available at no cost:

<https://soltekpacific.app.box.com/s/bmkwbasso6ls68phh4kvimb7h91fuylc>

<https://www.planetbids.com/portal/portal.cfm?CompanyID=24128&BidID=76552>

Contact: Jason Aviles javiles@soltekpacific.com

Phone: (619) 296-6247 Fax: (619) 296-4314

By submitting a bid, the Subcontractor represents that it has reviewed the standard subcontract and consents to its use without modification and agrees to execute SPC's standard AGC subcontract with SPC's standard Attachment A thru N if awarded by SPC. Any listing of Subcontractor pursuant to Public Contract Code Section 4100 et seq. is expressly contingent upon Subcontractors' acceptance to

TAFT ELECTRIC COMPANY

1694 EASTMAN AVENUE,
VENTURA, CA 93003
Phone: (805) 642-0121 • Fax: (805) 650-9015
Contact: Arnold Tostado
Email: atostado@taftelectric.com

Invites sub-bids from qualified **MBE, DVBE, DBE, WBE** businesses for the following project:

**Pedestrian Crossing
Improvements Countywide
Specification No. RD21-05
Location: County of Ventura**

BID DATE: 11/03/2020

Scope of work/Trades:
**Traffic Control; Storm Water Pollution
Control; Traffic Signal Material;
Pedestrian Rectangular Rapid Flashing
Beacon & Signs Material**

We are an Equal Opportunity Employer and intend to seriously negotiate with qualified Minority Business Enterprise, Disabled Veteran Business Enterprises, Disadvantaged Business Enterprise, Women Business Enterprise, subcontractors and suppliers for project participation.

Payment and performance bonds may be required. Please contact us at the above listed number for further information regarding bidding on this project. To the best of our abilities we will help with bonds/insurance/credit. Plans are available for viewing at our office.

We Are An Equal Opportunity Employer

SWINERTON



**INVITATION TO PREQUALIFY AND BID FOR
AIRPORT POWER GENERATION & DISTRIBUTION UPGRADES
JOHN WAYNE AIRPORT
PROJECT NO: P404
APPLICABLE TRADES**

Site Concrete, CMU, Structural Steel, Misc. Metals; Roofing (patching) Painting; Plumbing; HVAC; Electrical (including Solar and 12kV distribution); Fire Alarm; Data/Comm; Trailers; Chain-link Fence & Gate; Fireproofing.

APPLICANTS

Prequalified Trade Contractors will be eligible to bid the project. If interested in prequalifying and bidding, please contact vmiguel@swinerton.com or 213.896.3439 for the prequalification forms. Do NOT contact the County of Orange, John Wayne Airport, Architect or any of the project Consultants. All queries direct to Swinerton.

REQUIRED SUBMITTALS

1. Submit all documents required for Swinerton Prequalification.
 - a. Visit: <http://www.swinerton.com/subcontractors/subcontractor-prequal>
2. RFP forms provided with bid documents
3. Complete Review of and Sign Swinerton Master Service Agreement.

DUE DATE FOR PREQUALIFICATIONS APPLICATIONS

For all subcontractors not prequalified with Swinerton, all documents required for Swinerton Prequalification are due by Friday, October 30, 2020 5:00PM PST

PROJECT INFORMATION AND DESCRIPTION:

The objectives of the Airport Power Generation and Distribution Upgrades project include improved airport Central Utility Plant (CUP) power reliability and resiliency and a reduction in the usage of SCE electrical power. To achieve these objectives, the project provides for the installation of solar photovoltaic (PV) system on the upper level of Parking Structure C, the installation of a battery energy storage system (BESS, 12kV power distribution upgrades, and the installation of a microgrid control system and upgrades.

ANTICIPATED BID START DATE

Friday, October 16, 2020 1:00PM PST

NON-MANDATORY JOB WALK

October 26 & 27, 2020, Time TBD

DUE DATE FOR BID RFI's

Friday, October 30, 2020 1:00PM PST

DUE DATE FOR TRADE CONTRACTOR BIDS

Friday, November 13, 2020 at 5:00PM PST

Submit Bids to Swinerton Estimating at: EstimatingLA@swinerton.com

Swinerton is an Equal Employment Opportunity, Minority, Women, Disability, and Veteran Employer

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Contact Info:

795 Folsom Street, 1st Flr, Room 1124
San Francisco, CA 94107
Email: sbe@sbeinc.com
Website: www.sbeinc.com
Phone: (415) 778-6250, (800) 800-8534
Fax: (415) 778-6255

Publisher of

Small Business Exchange
weekly newspaper



California Sub-Bid Request Ads

Shimmick Construction Company Inc.

8201 Edgewater Drive, Suite 202 • Oakland, CA 94621

Phone (510) 777-5000 • Fax (510) 777-5099

An Equal Opportunity Employer

MBE, WBE, Small Business and Local Small Business Subcontractor/Supplier Bids Requested For:

**San Francisco Bay Area Rapid Transit (BART)
Construction of Turntable Replacement Project Concord Yard
Contract No. 54RR-350**

BIDS DUE BY: Tuesday, November 17, 2020 at 2 p.m.

Fax all quotes to 510-777-5099 or email to northwest.esteeming@shimmick.com

Shimmick is requesting certified MBE, WBE, Small Business and Local Small Business Subcontractor and Supplier Quotes on:

Misc. Supplies, Safety, Petroleum/Oil/Lubricants, Sand & Gravel, Concrete & Cement, Reinforcing Bar Section, Steel, Lumber, Pipe, Electrical & Signals, Tools, Construction Staking, Grading, Structure Excavation, Structure Backfill, Ditches Excavation, Aggregate Base, Concrete Structure, Minor Concrete Structure, Concrete Surface Finish, Reinforcing Steel, Steel Structures, Railroad Work, Subsurface Drain, Horizontal Drain, Filter Fabric, Permeable Material, Plastic Pipe, Rock Slope Protection, Misc. Iron & Steel Frame (Cover & Grate), Fencing, Signal & Lighting, Signal, Lighting, Surveyor, Aerial/Photogrammetric Mapping Services, Bottom Dump Trucking, Flat Bed Trucking, Truck Rental, Trucker, Construction Clean Up, Construction Equipment Rental, Heavy Equipment Rental, Demolition, Materials Lab, QA/QC

Prospective Bidders or Interested Parties (including prospective Subcontractors of any tier) who are not currently registered on the BART Procurement Portal to do business with BART are required to register on the BART Procurement Portal online at <https://suppliers.bart.gov/> in order to download Contract Documents (including Contract Drawings and Contract Specifications), updates, and any Addenda issued online and be added to the Online Planholders List for this solicitation. Shimmick can also provide a link to download plans and specifications upon request. You may schedule an appointment to discuss the documents during Shimmick business hours via WebEx. To make an appointment for viewing or to receive the download link, please contact Natasha Inglis at ninglis@shimmick.com.

If you have any technical questions or require assistance obtaining necessary equipment, supplies, materials, bonding, insurance, estimating, breaking of work into smaller incremental pieces or related assistance or services may contact our estimator Bill Johnson at bjohnson@shimmick.com or by phone at (707) 759-6858.

All items of work listed above are made available, even items of work normally performed by Shimmick. Please contact the lead estimator listed above for assistance with breaking down items of work into economically feasible units or with assistance obtaining equipment, supplies, materials, or related assistance. 100% Performance and Payment bonds with a surety company subject to approval of Shimmick Construction Company, Inc. are required of subcontractors for this project. Shimmick Construction will pay bond premium up to 1.5%. Subcontractors will be required to abide by terms and conditions of the AGC Master Labor Agreements and to execute an agreement utilizing the latest SCCI Long Form Standard Subcontract incorporating prime contract terms and conditions, including payment provisions. Shimmick Construction's listing of a Subcontractor is not to be construed as an acceptance of all of the Subcontractor's conditions or exceptions included with the Subcontractor's price quote. Shimmick Construction requires that Subcontractors and Suppliers price quotes be provided at a reasonable time prior to the bid deadline to enable a complete evaluation. For assistance with bonding, insurance or lines of credit contact Eric Minkler at (707) 759-6858.

**Owner: City and County of San Francisco (CCSF)
San Francisco Public Utilities Commission (SFPUC)
Project: North Shore Pump Station
Wet Weather Improvements
Project No.: WW-685R**

**Bid Date: November 19, 2020 • Bid Time: 2:00 p.m.
Quote Due: November 19, 2020 by 12:00 p.m.**

**Contractor:
NTK Construction, Inc.
501 Cesar Chavez St., Suite 115
San Francisco, CA 94124**

**415-643-1900 (phone) • 415-643-1300 (fax) <http://www.ntkconstruction.com> (website)
Estimator: Tin Tran - ttran@ntkconstruction.com**

We, NTK Construction, Inc. (NTK), will be bidding this project as a prime contractor and we are interested in receiving proposals/quotes from qualified and certified LBE, DBE, MBE, WBE, DVBE subcontractors and suppliers for the following items of work: (but not limited to)

Concrete, Metals, Roofing, Painting, Plumbing, Mechanical, HVAC and Electrical

The objective of this project is to provide redundant effluent pumping capacity of the North Shore Pump Station (NSS) during wet weather. This project will replace existing four (4) dry weather pumps with larger capacity units so that they are capable of pumping redundant capacity during wet weather. The project also includes upgrades to the motor control centers (MCC's) and distributed control system (DCS).

The estimated cost of construction contract is 33,000,000.

Project goals: 11% LBE (local only)

The project plans and specifications may be viewed at our office (501 Cesar Chavez St., Suite 115, San Francisco, CA 94124) or may be obtained from the SFPUC. Please visit their website at <http://sfwater.org/contracts>. A confidentiality agreement is required.

Please respond to this email and let us know whether or not you are interested in submitting a quote for this project. Please include your company name, contact name, the scope you will be bidding on and the best way to contact you.

An Equal Opportunity Employer

Pacific States
ENVIRONMENTAL CONTRACTORS, INC.

CAL LIC. NO. 723241

11555 Dublin Boulevard

Dublin, CA 94568-2909

Phone: (925) 803-4333 • FAX: (925) 803-4334

ESTIMATOR: Michael Collings

EMAIL: mcollings@pacificstates.net

Pacific States Environmental Contractors, Inc. (PSEC) is preparing a bid as a Prime Contractor for the project listed below:

PROJECT:

1224 D Street Soil Abatement 2020

IFB NO. 2044-DSdd

OWNER:

**Sacramento Housing and Redevelopment Agency
Procurement Services 2nd Floor**

801 12th Street, Sacramento, CA 95814

BID DATE: November 10, 2020 @ 2PM

We hereby encourage responsible participation of certified M/WBE Minority Business Enterprise and Women Business Enterprise and solicit their subcontractor or materials and/or suppliers quotation for the following types of work including but not limited to:

TREE REMOVAL

Plans and specifications may be reviewed at our office located at 11555 Dublin Boulevard, Dublin, CA or at your local Builders Exchange.

Fax your bid to (925) 803-4334 to the attention of Estimator Michael Collings. If you have questions for the Estimator, call at (925) 361-1424. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at www.dir.ca.gov/Public-Works/PublicWorks.html

If you need support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 361-1424. PSEC is willing to breakout portions of work to increase the expectation of meeting the M/WBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. PSEC is an Equal Opportunity/Affirmative Action Employer.

REQUESTING SUB BIDS FOR ALL TRADES
INCLUDING QUALIFIED SBE & DVBE
SUBCONTRACTORS & SUPPLIERS ON
THE FOLLOWING PROJECT

**LAUSD Belvedere Middle School
Comprehensive Modernization Project
Los Angeles, California**

Bid due dates will vary, inquire for details



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18850 Von Karman Avenue, Suite 100, Irvine, CA

(949) 852-0111 • (949) 852-0218 (FAX)

Michelle Keyser, mkeyser@henselphelps.com

Subcontracts awarded on this project will be on the Hensel Phelps Construction Co. standard form subcontract and may include a requirement to provide payment & performance bonds from a T-Listed surety at the subcontractor's expense. HPCC will assist in obtaining bonds, lines of credit or insurances required.



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8201 Edgewater Drive, Suite 202 • Oakland, CA 94621
Phone (510) 777-5000 • Fax (510) 777-5099
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DBE and SBE Subcontractor/Supplier Bids Requested For:

**San Francisco Bay Area Rapid Transit (BART)
Hayward Maintenance Complex (Phase 2)
Contract No. 01RQ-102**

BIDS DUE BY: Tuesday, December 1, 2020 at 2 p.m.

Fax all quotes to 510-777-5099 or email to northwest.estimated@shimmick.com

Shimmick is requesting certified DBE and SBE Subcontractor and Supplier Quotes on:

Misc. Supplies, Safety, Petroleum/Oil/Lubricants, Sand & Gravel, Asphalt, Piling, Concrete & Cement, Reinforcing Bar Section, Pipe, Fencing, Electrical and Signals, Tools, Clearing & Grubbing, Dust Palliative, Roadway Excavation, Grading, Structure Excavation, Shaped Bedding, Structure Backfill, Ditches Excavation, Embankment Construction, Imported Borrow, Finishing Roadway, Aggregate Subbase, Aggregate Base, Asphalt Concrete, Paving Asphalt (Asphalt Concrete), Pavement Reinforcing Fabric, Place Asphalt Concrete Dike & Misc., Furnish & Drive Piling, Cast-in-Drilled-Hole Concrete Piling, Concrete Structure, Minor Concrete Structure, Joint Seal - Water Stop, Reinforcing Steel, Railroad Work, Reinforced Concrete Pipe, Jacked Reinforced Concrete Pipe, Subsurface Drain, Filter Fabric, Permeable Material, Plastic Pipe, Welded Steel Pipe, Jacked Welded Steel Pipe, Reinforced Concrete Sewer Pipe, Sewer Manhole, Concrete Curb & Sidewalk - Misc., Misc. Iron & Steel Frame (Cover & Grate), Fencing, Object Marker, Aerial/Photogrammetric Mapping Services, Bottom Dump Trucking, Flat Bed Trucking, Hazardous Substance Removal, Hazardous Waste Trucking, Truck Rental, Trucker Broker, Trucker, Land Surveying, Retainer Walls, Construction Cleanup, Construction Equipment Rental, Heavy Equipment Rental, Demolition, Materials Lab, QA/QC

Prospective Bidders or Interested Parties (including prospective Subcontractors of any tier) who are not currently registered on the BART Procurement Portal to do business with BART are required to register on the BART Procurement Portal online at <https://suppliers.bart.gov/> in order to download Contract Documents (including Contract Drawings and Contract Specifications), updates, and any Addenda issued online and be added to the Online Planholders List for this solicitation. Shimmick can also provide a link to download plans and specifications upon request. You may schedule an appointment to discuss the documents during Shimmick business hours via WebEx. To make an appointment for viewing or to receive the download link, please contact Natasha Inglis at ninglis@shimmick.com.

If you have any technical questions or require assistance obtaining necessary equipment, supplies, materials, bonding, insurance, estimating, breaking of work into smaller incremental pieces or related assistance or services may contact our estimator Bill Johnson at bjohnson@shimmick.com or by phone at (707) 759-6858.

All items of work listed above are made available, even items of work normally performed by Shimmick. Please contact the lead estimator listed above for assistance with breaking down items of work into economically feasible units or with assistance obtaining equipment, supplies, materials, or related assistance. 100% Performance and Payment bonds with a surety company subject to approval of Shimmick Construction Company, Inc. are required of subcontractors for this project. Shimmick Construction will pay bond premium up to 1.5%. Subcontractors will be required to abide by terms and conditions of the AGC Master Labor Agreements and to execute an agreement utilizing the latest SCCI Long Form Standard Subcontract incorporating prime contract terms and conditions, including payment provisions. Shimmick

We are requesting subcontractor and supplier quotes/bids specifically from DBE's including but not limited to MBE/WBEs for the:

**EBMUD - Sobrante Water Treatment Plant Maintenance & Safety Improvements
Specification 2159
In El Sobrante, CA
PROJECT SCOPE:**

Work includes select demolition and replacement of built up roofing, replacement of baffle walls in the flocculation basins, replacement of valves at aeration basins, replacement of slide gates at sedimentation basins, replacement of washwater valves at washwater filters, replacement of roofs at washwater settling basins, new roof at clarifier structure, maintenance platform at LOX facility, replace joint sealant at clearwell and settling basins, non-slip coatings, removal of hazardous materials.

We are requesting bids for the following trades and/or material suppliers:

Site Demolition, Cast-in Place Concrete, Painting & Industrial Coatings, Access Hatches, Hazardous Materials Abatement, Waterproofing, Metal Fabrications, Ladders / Skylights, Concrete Reinforcing, Roofing, Rough Carpentry, Valves

Let us know if you need work items separated into smaller tasks or quantities to allow your participation. We will accommodate requests whenever possible and when economically feasible.

Plans may be viewed at our office or your local Builders Exchange. Plans are also available directly from the Owner EBMUD (510) 287-1754 hard copy or on EBMUD's website. EBMUD's website is: <https://construction-bids.ebmud.com/CurrentorFutureBid.aspx?BidMode=Current>

100% Payment and Performance Bonds are required. Insurance will be required. Please contact us with any questions. We will provide assistance with bond and insurance requirements.

We are an Equal Opportunity Contractor.
Please respond by phone or fax if you are interested in bidding on this project.
Garney Pacific, Inc. is signatory to Laborers & Operators unions.



Kiewit

Kiewit Infrastructure West Co.
4650 Business Center Drive Fairfield, CA 94534
Attn: Krista Christensen at norcal.bids@kiewit.com
Fax (707) 439-7301

Requests quotes from qualified Subcontractor, Service Providers, Consultants, and/or Suppliers seeking to participate for the following project in Antioch, CA:

**Brackish Water Desalination Project
Project No. PW 694
Owner: City of Antioch**

Bid Date: November 17, 2020 @ 2:00 P.M.

Subcontractor and Supplier Scopes are due November 10, 2020 and Quotes

NO LATER THAN November 16, 2020 at 5 PM.

Kiewit requests Disadvantaged Business Enterprise (DBE), Minority Business Enterprise (MBE), Women Business Enterprise (WBE), Small Business Enterprise (SBE), Small Business in a Rural Area (SBRA), Labor Surplus Area Firm (LSAF), or Historically Underutilized Business (HUB) Zone Businesses for the following scopes, but not limited to:

Aggregates • Asphalt Paving • Cathodic Protection • CCTV • Concrete Formwork & Accessories • Concrete Pumping • Concrete Supply • Concrete, Cast in Place • Concrete, Minor • Demolition • Dewatering • Diving • Drilled Concrete Piers • Earthwork • Electrical • Electrical Supply • Electrical Testing • Erosion Control • Fence • FRP • Grouting • Horizontal Directional Drilling • HVAC • Masonry • Mechanical Equipment • Metal Decking • Miscellaneous Metals • MSE Walls • Openings • Paintings & Coatings • Pavement Markings • Piling • Piping & Valves • Precast Structures • Quality Assurance/Quality Control • Rebar • Sawcutting • Shotcrete • Signage • Soil Nail Wall • Steel Joists • Sweeper Truck • Tanks (FRP and Steel) • Temporary Facilities • Thermal & Moisture Protection • Traffic Control • Trucking & Hauling • Water Truck

Certified thru, but not limited to, any of the following agencies:

www.mbda.gov; www.epa.gov;
www.sba.gov; dot.ca.gov

Non DBE firms are encouraged to contract with a group of lower tier DBEs or individual DBEs.

Plans are available for viewing at our office at our address below by appointment only or download at <https://www.antiochplanroom.com/jobs/>

or through SmartBidNet (SBN). All companies registered in our SBN database will receive an invitation to bid.

Please visit <https://www.kiewit.com/districts/northern-california/overview> to register your company to be able to receive bidding information, Plans and Specifications.

Performance and Payment Bonds may be required for Subcontractors, and Supply Bond for permanent material Suppliers on this project. Please contact Kiewit for any assistance in bonding, insurance, equipment, materials and/or supplies.

Subcontractors must possess & provide current California contractor's license number & DIR Registration number.

Each subcontractor must comply with the terms of the Project Stabilization Agreement. Non-signatory subcontractors will be required to sign an agreement for trades covered under this Project Stabilization Agreement.

Subcontractors and Suppliers will be required to execute Kiewit standard agreements and agree to Kiewit standard general terms and conditions. Copies are available for review through our SmartBidNet (SBN) site.

CA Drinking Water State Revolving Fund (CASRF) applies

American Iron and Steel requirements apply
Davis-Bacon and California prevailing wage rates apply

**An Equal Opportunity Employer
CA Lic. 433176
DIR #: 100001147**

4 Ways to Get the Most Done With the Fewest Machines

[Article was originally posted on www.constructconnect.com]

By *Lonnie Fritz*,

Looking to raise your profit margins? (Who isn't?) Every piece of equipment you add to your fleet brings the opportunity to generate revenue, but the owning cost plus operating expenses over time also have the potential to eat into your profits. What if you could take on more revenue-generating work without adding to your fleet? It is possible. Start with these four ideas:

1. Rent before (or instead of) buying

Construction rentals are at an all-time high, with 93% of respondents to a recent American Rental Association survey saying they rented equipment in 2019. Why? Sometimes the best way to raise productivity, increase utilization, reduce risk or keep projects on schedule doesn't involve an equipment purchase. Whether you're short a machine or need an extra attachment to finish a job, rental lets you right-size capacity fast, without tying up capital. It helps fleet managers allocate equipment assets efficiently and save on maintenance and storage costs. And it's a great way to "try before you buy," so you don't end up making a big investment in a product or technology that

doesn't work for your operation.

2. Move toward multi-taskers

You wear a lot of hats on the job. Why not choose equipment that does the same? Skid steer loaders, compact track loaders and backhoes are more popular than ever today because they're multi-function machines, capable of switching from task to task as fast as you can switch out attachments. Excavators are particularly versatile performers. With a quick coupler and a selection of work tools — buckets, grapples, hammers, thumbs, cold planers, augers, you name it — an excavator or skid steer can take on just about any job. When you're selecting equipment, put its ability to multi-task on the top of your priority list.

3. Add revenue-generating attachments

Speaking of attachments, don't overlook their potential to help you generate revenue in a cost-effective way. Take a look at your typical jobs: are there times when certain machines sit idle? Could they be working if you had the right attachment? How many working hours would it take to recoup the cost? Are there other jobs you could bid if you had an attachment? Maybe you could configure a machine to meet new demands in your area — or take on seasonal opportunities like snow removal

when equipment might otherwise be sitting idle.

4. Listen to your data

Your equipment might be telling you it needs more work. Check the effective utilization data for each machine to compare how many hours it works on revenue generating tasks versus how many hours it's available to work. (You can run this kind of report easily using tools like My.Cat.Com or the Cat® App.) Generally speaking, if overall fleet utilization is less than 80% or certain machines are below 50%, you could do the same amount of work with less equipment — reducing your total cost structure and improving your overall competitiveness.

As your business grows, needs change and features and technologies evolve, there are times you'll need to buy equipment. But it's not the only way to add revenue. Sometimes, it pays to take a closer look at other options and other opportunities that cost less and deliver more to your bottom line.

SOURCE:

<https://www.forconstructionpros.com/profit-matters/blog/21199501/4-ways-to-get-the-most-done-with-the-fewest-machines>

What 2020 Can Teach Construction About Persistence and Transformation

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Sample explains the benefit of effective technology for construction's most vital resource: employees.

"What I found in construction was that even though there are a lot of the crafts workers in the industry, they don't have nearly enough time to enjoy themselves. They were living to work. I thought we could apply a lot of really good technology to make that simpler, give them time back in their day, to enjoy their families, enjoy their other pursuits."

Now that you've met the Ironman of IT, check out some of the biggest takeaways you can expect to learn in his upcoming Autodesk University panel.

How the Pandemic Has Changed the Way We Work in Construction

The way Sample sees it, with the right amount of pressure, you can create a diamond. He elaborates, "The unfortunate pressures that COVID placed on us created a little diamond. People dug into their systems and rolled up their sleeves and said, 'There's no reason we can't fight this, we have to do it.' And they did it."

Sure, there were bumps in the road and growing pains along the way, but Sample has noticed people are more comfortable connecting in new ways than ever before. It's a blessing in disguise for IT leaders who have been leading the way when it comes to technological changes and advancements. COVID-19 has forced us all to pull out our "technological shovels," as Sample puts it, and dig a bit deeper. We're embracing communication platforms like Teams, leveraging the collaboration services of BIM 360, and figuring out how to move things around digitally. We're figuring out how to use different workflow tools we just hadn't leveraged yet to help our organizations. These changes have also made us reconsider the value and purpose of in-person interactions. "I think we're going to appreciate those face-to-face meetings in the future, and we're going to make them more intentional," says Sample.

We're all working hard to embrace change and plan for the future. That's why the 2020: The Aftermath session focuses on how the real world is actually dealing with current problems and issues we'll continue to see in the future. Sample sums it

up so aptly: "This thing's not over. It's not going to be over for a while, and you really have two options. You can try to batten down the hatches, pull a blanket over your head, and hope this thing rides out. Or you can invest, innovate and not just survive, but thrive on the other side of it."

The Industry's Future Depends on Diverse Perspectives

There are a few critical areas that must be addressed for the industry to thrive. Above all else, Sample says the industry needs brave leadership to drive change. These leaders must be willing to empower their organizations to create cultures that are inviting for people with different backgrounds. Labor shortage continues to be a challenge for construction. To help the global economy and the construction industry, organizations need to embrace cultural fills, rather than just cultural fits.

Sample's own unique career path has helped him understand the value of diverse perspectives.

Continued on page 6



California Sub-Bid Request Ads

Balfour Beatty Infrastructure, Inc. is bidding as a Prime contractor and encourages all qualified Subcontractors and Suppliers to submit quotations for the following project. Balfour Beatty is a Union Contractor and Subcontractors must abide by the terms and conditions of the applicable Project Stabilization Agreement (PSA).

Project Description: Brackish Water Desalination

Project Location: Antioch, CA

Owner: City of Antioch

Contract No.: PW 694

Bid Date: **Prime Contractors:** Tuesday, November 17, 2020 @ 2:00pm
Subcontractors: Friday, November 13, 2020 @ 2:00pm

This is a design-bid-build project and subcontractor scopes must be based on the project documents provided. It is recommended that interested subs contact Balfour Beatty Infrastructure well ahead of the due date to discuss scope and quantities.

SUBCONTRACTOR BIDS ARE SOUGHT FOR THE FOLLOWING TRADE(S)

Aggregate, Caulking, Concrete Drilling, Sawcutting, Coring, Concrete Pumping, Demolition, Dewatering, Doors, Driven Pile, Ductile Iron Pipe, Electrical, Fabricated Steel Pipe, Fences & Gates, Field Lining, Flashing & Sheet Metal, Flexible Pavement - Asphalt (AC), Groundwater Treatment System, Handrails & Railings, Hangers & Pipe Support, Hazardous Material Removal, HVAC, Instrumentation, Louvers & Vents, Masonry, Mechanical, Metal Deck, Miscellaneous Metals, Miscellaneous Valves, Offsite Transportation & Disposal (Truckers), Overhead Doors, Paints, Coating & Waterproofing, Pipe Support, Ready Mix, Rigid Pavement - Portland Cement Concrete Pavement, Sheet Metal Roofing, Shoring & Underpinning (Earth), Structural Steel, Structural Steel Erection, Thermal Protection (Insulation), Windows.

PLANS & SPECIFICATIONS: Project Bid Documents may be obtained from the Project Owner, BPX Printing & Graphics at www.blueprintexpress.com/antioch, or you may view them at BBII's office by appointment. For your convenience, you may also view and download plans by following this link maintained by BBII: <https://securecc.smartinsight.co/#/PublicBidProject/544163>

Subcontractors and Suppliers are responsible for reading and acknowledging all Project Documents, Plans, Specifications and Addenda.

BONDING & INSURANCE: Subcontractors may be required to furnish performance and payment bonds in the full amount of their subcontract, by an admitted surety subject to approval by Balfour Beatty. Bonding cost assistance is available. Subcontractors should expect to sign the standard Balfour Beatty subcontract agreement and provide a waiver of subrogation. Please contact Balfour Beatty at (707) 227-8500 for bonding and other types of assistance.

QUESTIONS: For questions regarding the bid, please contact Erik Golub at (707) 227-8500, fax: (877) 763-4002, email: ewr@balfourbeattyus.com, or in writing to: 5050 Business Center Drive, Suite 250, Fairfield, CA 94534.

Quotations must be valid for the same duration as specified by the Owner for contract award. Conditions or exceptions in Subcontractor's quote are expressly rejected unless accepted in writing. Subcontractor scope (including any conditions or exceptions) is required one week prior to bid deadline, to allow proper evaluation. To assist DBE Subcontractors and Suppliers, we will divide total scopes into smaller tasks or quantities, and if necessary adjust schedules to permit maximum participation by DBE firms. Subcontractors are required to indicate all lower-tier DBE participation offered on their quotation.

Balfour Beatty is an Equal Opportunity Employer

NBC Construction & Engineering INC.

as a "GENERAL CONTRACTOR" is requesting proposal on "ALL TRADES" from all subcontractors & suppliers, including DVBE, LBE, DBE, SBE, MBE, WBE firms for the following project:

PROJECT TITLE: PERIMETER FENCE
DEPARTMENT OF MOTOR VEHICLES
BID NO. 003199

BID DATE & TIME: 11/12/2020 @ 2:00 PM

PROJECT LOCATION: 1377 Fell St,
San Francisco, CA 94117

Owner: State of California
Department of General Services

NBC Construction & Engineering Inc.

850 South Van Ness Avenue
San Francisco, CA 94110

Phone # 925-324-2727 • Fax # 800-622-9144

All Bidders are hereby notified that this project includes public works as defined by California Labor Code section 1720. The successful Bidder shall be responsible for the payment of prevailing wage rates, the training of apprentices and compliance with other related requirements. All the Certified Payrolls (CPR) must be reported through Elation System and DIR website.

Bidders may view and order secure Drawings and Project Manuals on the following web site: <http://www.ospplanroom.com>. Click on the "Public Jobs" link listed below the "Menu" heading on the left. Alternatively, bidders may place an order by contacting Office of State Publishing at 885 Riverside Parkway, West Sacramento, CA 95605; Telephone (916) 445-5386. Or contact us. Bidder is responsible for all shipping and handling fees.

Please Submit & Fax all proposals to
800-622-9144

For more information,
Please call Mike Schalchi at (925)-322-7473

What 2020 Can Teach Construction About Persistence and Transformation

Continued from page 5

"When you're searching for people, you'll hear, we're looking for a cultural fit. I don't think you need a cultural fit. If you have a cultural fit at the end, you end up with a monochromatic group that looks at problems and situations the same. If you look for what you're lacking in your culture, and you bring those people in, it's a cultural fill."

With cultural fills, organizations can capitalize on the value of robust, diverse frames of reference and thought.

The next step in empowering these diverse perspectives is to upskill workers through technology. Sample encourages leaders to go beyond ease of use when considering technical tools. "How often do you say this stuff has to be easy for my foremen and superintendents to use it? I think that's a judgment of yourself, not of them. Because if they are smart enough to build large buildings or commercial facilities that don't fall down all the time, then they are smart enough to figure out how to use a keyboard and a mouse and look at things."

It's also critical to go after the next generation of workers by investing in trade schools, training, legislation, community programs, accreditations, and outreach with educational institutions. After all, the industry is only growing in size as Sample highlights, "It's huge, the sky's the limit. It's the one thing that's never going to change. We're always going to need new roads. We're always going to need more housing. We're always going to need more buildings."

3. The Future of Construction Depends on Flexibility, Adaptability, and Green Initiatives

Sample has noticed a great deal of progress in the industry as people let go of limitations and take advantage of new ways of working. He credits the advancement of toolsets, including the depth and breadth of BIM 360, to making advancement possible during this time of uncertainty.

As industry tools reach new heights, "more and more players are embracing that idea that we're all greater than the sum of our parts. Together we're better and integrating and creating platforms that are the way of the future. I think what 2020 is showing us is that we can do it and that

we will do it. And if we apply the right focus, we will achieve it."

In the future, Sample believes we'll see the construction industry move away from costs and timelines as the main areas of focus. Carbon neutrality, reusability, and conservation will be just as, if not more, important to thriving in construction. The pandemic has underscored just how crucial it is to flexibly design things that can adapt to changing conditions.

Uncover More Lessons at Autodesk University

Take the first step to creating your own plan for coming out on the other side of 2020 by joining us for Autodesk University. You'll find Jeff Sample's session 2020: The Aftermath and plenty of other insightful, engaging learning opportunities and keynotes. The sessions are 100% free and virtual, but you must register in advance to attend.

SOURCE:

<https://constructionblog.autodesk.com/2020-construction-transformation/>



California Sub-Bid Request Ads



BID INVITATION FOR CONSTRUCTION OF
Bay Area Rapid Transit Hayward Maintenance Complex Phase 2 Civil Grading
 Your bid is due to us on or before November 30th, 2020 @ 2:00PM (PST)

Project Description:

The Work consists of Site, civil and structural improvements to the existing BART Hayward Rail Storage Yard and to undeveloped land located north of the BART rail storage rack and east of the BART mainline tracks.

Specific elements of the project include, but are not limited to, demolition, clearing and rubbing, underground utilities; concrete pavement; retaining walls; drilled piers; fencing; and bioretention facilities.

For the following Trade Packages contact - Alissa @ 301-272-6841, alissa.varghese@clarkconstruction.com

Package 1.1: Testing and Inspection Services
 Package 5.1: Miscellaneous Metals
 Package 6.1: Rough Carpentry
 Package 31.3: Sheet Piles
 Package 31.4: Deep Foundations
 Material Package 31.5: Steel Casing at Drilled Shafts
 Material Package 31.6: Steel Sheet Piles

For the following Trade Packages contact - Trevor @ 301-272-7410, trevor.mccarney@clarkconstruction.com

Package 3.1: CIP Concrete
 Package 3.2: Rebar, Furnish & Install
 Package 7.1: Joint Sealants & Expansion Control
 Package 9.1: Painting/ Anti-Graffiti Coating
 Package 10.1: Signage
 Package 32.3: Site Concrete
 Material Package 3.0: Ready Mix Supply
 Material Package 3.1: Rebar Supply

For the following Trade Packages contact - Tori @ 302-670-4846, victoria.barros@clarkconstruction.com

Package 26.1: Electrical, Grounding
 Package 32.1: Fencing
 Package 32.2: Asphalt
 Package 32.4: Pavement Markings

For the following Trade Packages contact - Kayla @ 915-760-3828, kayla.valdez@clarkconstruction.com

Package 31.1: Earthwork & Site Demolition
 Package 31.2: Earthwork Trucking
 Package 33.1: Storm Drain Systems
 Package 33.2: Sanitary Sewer Systems
 Package 33.3: Pipe Jacking & Boring
 Material Package 31.0: Aggregate
 Material Package 33.3: Stormwater Piping and Manholes
 Material Package 33.4: Sanitary Piping and Manholes

INFORMATION ABOUT PLANS AND SPECIFICATIONS

Drawings and Specifications May Be Obtained From: Building Connected. PLEASE CONTACT A TRADE ESTIMATOR LISTED ABOVE FOR ACCESS.

Bid documents can be viewed via: Building Connected as of October 30th, 2020

BID DATE: Your bid is due to us on or before November 30th, 2020 @ 2:00PM (Pacific)

PRIOR TO BID DAY/ON BID DAY: Contact the trade estimators listed above

SUPPLEMENTARY INFORMATION FOR DBE OR SBE BIDDERS

Clark is offering assistance with regards to bonding requirements and insurance requirements, where necessary. Assistance may include, but is not limited to:

1. Contacting bonding and/or insurance companies on behalf of DBE's/SBE's
2. Arranging with sureties to permit incremental or phased bonding for the DBE's/SBE's
3. Paying for the cost of the bond or insurance
4. Waiving bonding or insurance requirements
5. Referring DBEs to Business Development Centers or other resource agencies who may assist DBEs in obtaining bonding, insurance, or lines of credit

AN EQUAL OPPORTUNITY EMPLOYER

We request bids from small, disadvantaged, minority and Women-owned subcontractors and suppliers.



11555 Dublin Boulevard • P.O. Box 2909
 Dublin, CA 94568-2909
 (925) 829-9220 / FAX (925) 803-4263
 Estimator: Jack Shewmaker
 Website: www.desilvagates.com
 An Equal Opportunity/
 Affirmative Action Employer

DeSilva Gates Construction (DGC) is preparing a bid as a Subcontractor to Flatiron on the following project. DGC will be looking for DBE subcontractors for the Pavement Demolition, Drainage, Earthwork & AC Paving portion of this project.

**US 50 MULTIMODAL CORRIDOR
 ENHANCEMENT AND REHABILITATION PROJECT**
 Project ID 0319000029

Contract No. 03-0H08U4
 Federal Aid Project No. STPL-5916(132)
 Disadvantaged Business Enterprise Goal
 Assigned is 16%

OWNER:

STATE OF CALIFORNIA
 DEPARTMENT OF TRANSPORTATION
 1727 30th Street, Bidder's Exchange, MS 26,
 Sacramento, CA 95816

REVISED Bid Date:
November 18th, 2020 @ 2:00 P.M.

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/materials including but not limited to:

AC DIKE, ADL BURIAL LOCATION REPORT, AGGREGATE CRUSHING SUBCONTRACTOR, COLD PLANE, EMULSION SUPPLIER, FILTER FABRIC, LEAD COMPLIANCE PLAN, PIPE LINING, REINFORCED CONCRETE PIPE, JACKED REINFORCED CONCRETE PIPE, CORRUGATED METAL PIPE, SAWCUTTING, TESTING, TRAFFIC CONTROL SYSTEMS, UNDERGROUND, TRUCKING, WATER TRUCKS, STREET SWEEPING, CLASS 2 AGGREGATE BASE MATERIAL, HOT MIX ASPHALT (TYPE A) MATERIAL.

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or at your local Builders Exchange, or reviewed and downloaded from the ftp site at <ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com> (if prompted the username is ftp@desilvagates.com and password is f7pa55wd) or from Flatiron's electronic data room: <https://app.buildingconnected.com/public/54ef40ccc3e104070053c371>.

Fax your bid to (925) 803-4263 to the attention of Estimator Jack Shewmaker. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at www.dir.ca.gov/Public-Works/PublicWorks.html

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.

Looking for
 Subcontractors, Vendors,
 and Suppliers?

Advertise your Sub-Bid Requests in the
 Small Business Exchange.

With a monthly readership of 75,000, SBE reaches a
 diverse audience, cutting across ethnic and gender
 lines as well as traditional industry segments.

Call 1-800-800-8534 or visit us at www.sbeinc.com





California Sub-Bid Request Ads

DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909
Dublin, CA 94568-2909
(925) 829-9220 / FAX (925) 803-4263
Estimator: Eric Allred
Website: www.desilvagates.com
An Equal Opportunity/
Affirmative Action Employer

DeSilva Gates Construction (DGC)
is preparing a bid as a Prime Contractor
for the project listed below:

2018 RSTP Arterial Resurfacing Project
Contract No. 400096 Federal Aid # 5182(077)
Disadvantaged Business Enterprise Goal
Assigned is 15%

OWNER:
City of Roseville
311 Vernon Street, Roseville, CA 95678

Revised Bid Date:
NOVEMBER 9th, 2020 @ 3:00 P.M.

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/materials including but not limited to:

Adjust Iron, Cold Plane, Construction Area Signs, Electrical, Emulsion supplier, Minor Concrete, Slurry Seal, Striping, SWPPP Prep/Water Pollution Control Plan Prepare, Temporary Erosion control, Testing, Traffic Control Material Supplier, Traffic Control/Engineer, Trucking, Water Trucks, Street Sweeping, Hot Mix Asphalt (Type A) Material.

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 3855 N Freeway Blvd Suite 100, Sacramento, CA 95834, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at <ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com> (if prompted the username is ftp@desilvagates.com and password is f7pa55wd) or from the Owner's site at https://www.roseville.ca.us/business/procurement_services/bids_rfps

Fax your bid to (925) 803-4263 to the attention of Estimator Eric Allred. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at www.dir.ca.gov/Public-Works/PublicWorks.html

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.

DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909
Dublin, CA 94568-2909
(925) 829-9220 / FAX (925) 803-4263
Estimator: JIM YACKLEY
Website: www.desilvagates.com
An Equal Opportunity/
Affirmative Action Employer

DeSilva Gates Construction (DGC)
is preparing a bid as a Prime Contractor
for the project listed below:

**WEST TEXAS STREET GATEWAY
IMPROVEMENT**
District 04, Route 80,
Contract No. 04-4G3204, 04-SOL-80-17.2
Disabled Veteran Business Enterprise Goal
Assigned is 3%

OWNER: CITY OF FAIRFIELD
1000 Webster Street, Fairfield, CA 94533
BID DATE: NOVEMBER 3, 2020 @ 2:00 P.M.

DGC is soliciting quotations from certified Disabled Veteran Business Enterprises, for the following types of work and supplies/materials including but not limited to:

AC DIKE, CLEARING AND GRUBBING/DEMOLITION, COLD PLANE, CONSTRUCTION AREA SIGNS, CPM SCHEDULING CONSULTANT, ELECTRICAL, EROSION CONTROL, FENCING, K-RAIL SUPPLIER, LANDSCAPING, LEAD COMPLIANCE PLAN, MINOR CONCRETE, PCC PAVING, ROADSIDE SIGNS, ROADWAY EXCAVATION, STRIPING, SWPPP/WATER POLLUTION CONTROL PLAN PREPARATION, TEMPORARY EROSION CONTROL, UNDERGROUND, TRUCKING, WATER TRUCKS, STREET SWEEPING, IMPORTED BORROW, CLASS 2 AGGREGATE BASE MATERIAL, CLASS 4 AGGREGATE BASE MATERIAL, HOT MIX ASPHALT (TYPE A) MATERIAL, ASPHALT BINDER.

Plans and specifications may be reviewed at our office located at 11555 Dublin Boulevard, Dublin, CA or at your local Builders Exchange, or reviewed and downloaded from the ftp site at <ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com> (if prompted the username is ftp@desilvagates.com and password is f7pa55wd) or from the Owner's site at <http://www.fairfieldplan-room.com/>

Fax your bid to (925) 803-4263 to the attention of Estimator Jim Yackley. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at www.dir.ca.gov/Public-Works/PublicWorks.html

If you need DVBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). DGC is willing to breakout portions of work to increase the expectation of meeting the DVBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.

DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909
Dublin, CA 94568-2909
(925) 829-9220 / FAX (925) 803-4263
Estimator: VICTOR LE
Website: www.desilvagates.com
An Equal Opportunity/
Affirmative Action Employer

DeSilva Gates Construction (DGC)
is preparing a bid as a Prime Contractor
for the project listed below:

**CALTRANS ROUTE 99 - CONSTRUCTION ON
STATE HIGHWAY IN MERCED COUNTY IN
MERCED FROM 0.2 MILE SOUTH OF CHILDS
AVENUE OVERCROSSING TO 0.2 MILE
SOUTH OF FRANKLIN ROAD OVERCROSSING**
Contract No. 10-1C1704,
Federal Aid Project No. ACNH-P099(662)E
Disadvantaged Business Enterprise Goal
Assigned is 16%

**OWNER: STATE OF CALIFORNIA
DEPARTMENT OF TRANSPORTATION**
1727 30th Street, Bidder's Exchange, MS 26,
Sacramento, CA 95816

Bid Date: NOVEMBER 18, 2020 @ 2:00 P.M.

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/materials including but not limited to:

CLEARING AND GRUBBING/DEMOLITION, CONCRETE BARRIER, CONSTRUCTION AREA SIGNS, CHANNELIZERS, BARRICADES, OBJECT MARKERS, ELECTRICAL, EROSION CONTROL, ADL, HAZARDOUS MATERIAL, LANDSCAPING, LEAD COMPLIANCE PLAN, METAL BEAM GUARDRAIL, MINOR CONCRETE, MINOR CONCRETE STRUCTURE, PCC PAVING, RUMBLE STRIP, SIGN STRUCTURE, STRIPING, SWPPP/WATER POLLUTION CONTROL PLAN PREPARATION, TEMPORARY EROSION CONTROL, TRAFFIC CONTROL SYSTEMS, UNDERGROUND, TRUCKING, WATER TRUCKS, STREET SWEEPING, CLASS 2 AGGREGATE BASE MATERIAL, HOT MIX ASPHALT (TYPE A) MATERIAL.

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or at your local Builders Exchange, or reviewed and downloaded from the ftp site at <ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com> (if prompted the username is ftp@desilvagates.com and password is f7pa55wd) or from the Owner's site at www.dot.ca.gov/hq/esc/oe/weekly_ads/all_adv_projects.php

Fax your bid to (925) 803-4263 to the attention of Estimator Victor Le. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at www.dir.ca.gov/Public-Works/PublicWorks.html

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.



California Sub-Bid Request Ads



O.C. Jones & Sons, Inc.
 1520 Fourth Street • Berkeley, CA 94710
 Phone: 510-526-3424 • FAX: 510-526-0990
 Contact: Terry Zahner

REQUEST FOR DVBE
 SUBCONTRACTORS AND SUPPLIERS FOR:

**Ohlone Community College District
 Parking Lots B&C Improvements
 Fremont, CA**

Project Number: 6108J

BID DATE: November 12, 2020 @ 2:00 PM

We are soliciting quotes for (including but not limited to): Trucking, Temporary and Permanent Erosion Control Measures, QC/QA Testing, Electrical, Striping, Signs, SWPPP, Survey, Tree Removal, and Construction Materials Terry Zahner (510-809-3479 tzahner@ocjones.com) is the estimator on this project and is available to provide assistance or answer questions regarding the project scope of work including bid requirements, break out of bid items, plan or spec interpretation, bonding or insurance requirements, and other bid assistance. Plans and specs are available to review at our Berkeley office, or can be sent out via Building Connected. PDF format quotes should be emailed to the estimator or faxed to 510-526-0990 prior to 9:00 am on the date of the bid. Quotes from DVBE Subcontractors, Suppliers and Truckers are highly encouraged. OCJ is willing to breakout any portion of work to encourage DVBE participation. Subcontractors must possess a current DIR, Contractors License, and insurance and workers compensation coverage including waiver of subrogation. OCJ may require Performance and Payment bonds on subcontracts. OCJ will pay the bond premium up to 2% of the contract value. All subcontractors are required to execute OC Jones' standard subcontract agreement, comply with all insurance requirements, and name OCJ as additional insured. Copies of our agreement and insurance requirements are available upon request. OCJ is a Union contractor, and we are signatory to the Operating Engineers, Laborers, Teamsters, and Carpenters. OCJ is an Equal Opportunity Employer.



Proven Management, Inc.
 225 3rd Street, Oakland, CA 94607
 Phone: 510-671-0000 • Fax: 510-671-1000

PMI requests proposals/quotes from all qualified and certified Minority Business Enterprise (MBE) Women Business Enterprise (WBE) subcontractors, suppliers, and truckers for the following project:

**CONSTRUCTION OF TURNTABLE
 REPLACEMENT PROJECT
 CONCORD YARD (OCY)
 BART #54RR-350**

bids: 11/17/2020 @ 2pm

The work consists but not limited to the following: SWPPP; Demolition; PCC & CIP Concrete; Rebar; Metal Fabrications; Metal Stairs & Metal Railings; Mechanical Vehicle Turntable; Electronic Circuits, Wires, Cables; Indoor Cabinets, Racks, Frames & Enclosures; Electrical Systems; Low-Voltage Wires & Cables; Circuit Breakers & Panelboards; Lighting; SCADA System, Computer & Communications Sub-Systems; Earthwork; Clearing & Grubbing; Excavation Support & Protection; Utilities; Ballasted Track

Bonding, insurance, lines of credit and any technical assistance or information related to the plans & specifications & requirements for the work will be made available to interested LSB, MBE, WBE certified suppliers & subcontractors. Assistance with obtaining necessary equipment, supplies, materials, or related assistance or services for this project will also be offered to interested DBE certified suppliers, subcontractors, truckers. PMI is signatory to the Operating Engineers, Carpenters, and Laborers Collective Bargaining Agreements.

100% Payment & Performance bonds will be required from a single, Treasury-listed surety company subject to PMI's approval. PMI will pay bond premium up to 1.5%. Subcontractors awarded on any project will be on PMI's standard form for subcontract without any modifications. For questions or assistance required on the above, please call.

We are an Equal Opportunity Employer



O.C. Jones & Sons, Inc.
 1520 Fourth Street • Berkeley, CA 94710
 Phone: 510-526-3424 • FAX: 510-526-0990
 Contact: Jason Martin

REQUEST FOR DBE
 SUBCONTRACTORS AND SUPPLIERS FOR:

**Contra Costa County Public Works Dept.
 255 Glacier Drive, Martinez, CA
 Project: Bailey Road/SR4 Interchange Pedestrian
 & Bicycle Improvement Project**

County Project Number: 0662-6R4121

Federal Project Number: ATPL-5928(136)

Working Days: 110

Engineer's Est.: \$4,126,000

BID DATE: November 17, 2020 @ 2:00 PM

We are soliciting quotes for (including but not limited to): Trucking, Temporary and Permanent Erosion Control Measures, QC/QA Testing, Construction Testing, Contractor Quality Control Plan, Federal Trainee Program, Lead Compliance Plan, Construction Area Signs, Traffic Control System, Portable Changeable Message Sign, Water Pollution Control Program, Debris Containment System, Asbestos Compliance Plan, Temporary Fencing, Treated Wood Waste, Clearing & Grubbing, Settlement Monitoring, Structure Backfill, Imported Borrow, Fiber Rolls, Hydroseed, Data Core, AC Dike, Cold Plane AC, Structural Concrete, Fractured Rib Texture, Bridge Removal, Pedestrian Tunnel Removal, Concrete Pipe, Detectable Warning Surface, Minor Concrete, Roadside Signs, Sign Structure, Midwest Guardrail System, Vegetation Control, Alternative In-Line Terminal System, Concrete Barrier, Striping & Marking, Landscape & Irrigation, Storm Drain, Storm Drain Structures, Striping Removal, Temporary Lighting & Signals, Maintain Existing Traffic Management System Elements During Construction, Signal and Lighting System, Modify Existing Electrical System, and Construction Materials

Jason Martin (510-809-3432 jmartin@ocjones.com) is the estimator on this project and is available to provide assistance or answer questions regarding the project scope of work including bid requirements, break out of bid items, plan or spec interpretation, bonding or insurance requirements, and other bid assistance. Plans and specs are available to review at our Berkeley office, at the Contra Costa County Public Works Dept. 255 Glacier Dr., Martinez, CA (925) 313-2000, and are available online at www.cccounty.us/pwprojects, or can be sent out via Building Connected. PDF format quotes should be emailed to the estimator or faxed to 510-526-0990 prior to 12:00 pm on the date of the bid. Quotes from DBE Subcontractors, Suppliers and Truckers are highly encouraged. OCJ is willing to breakout any portion of work to encourage DBE participation. Subcontractors must possess a current DIR, Contractors License, and insurance and workers compensation coverage including waiver of subrogation. OCJ may require Performance and Payment bonds on subcontracts. OCJ will pay the bond premium up to 2% of the contract value. All subcontractors are required to execute OC Jones' standard subcontract agreement, comply with all insurance requirements, and name OCJ as additional insured. Copies of our agreement and insurance requirements are available upon request. OCJ is a Union contractor, and we are signatory to the Operating Engineers, Laborers, Teamsters, and Carpenters. OCJ is an Equal Opportunity Employer.



O.C. Jones & Sons, Inc.
 1520 Fourth Street • Berkeley, CA 94710
 Phone: 510-526-3424 • FAX: 510-526-0990
 Contact: Jason Martin

REQUEST FOR DVBE
 SUBCONTRACTORS AND SUPPLIERS FOR:

**West Texas Street Gateway Improvement
 District 04, Route 80
 Contract No. 04-4G3204
 04-SOL-80-17.2
 City of Fairfield**

BID DATE: November 3, 2020 @ 2:00 PM

We are soliciting quotes for (including but not limited to): Trucking, Temporary and Permanent Erosion Control Measures, QC/QA Testing, Lead Compliance Plan, Progress Schedule (Critical Path Method), Construction Area Signs, Traffic Control System, Flashing Arrow Sign, Type II Barricade, Temporary Marking and Striping, Portable Changeable Message Sign, SWPPP, Rain Event Action Plan, Storm Water Sampling, Analysis & Annual Report, Temporary Fencing, Sweeping, Clearing & Grubbing, Roadway Excavation (Type R-1 Aerially Deposited Lead), Imported Borrow, Highway Planting & Irrigation, Hydroseed, AC Dike, Tack Coat, Cold Plane AC, Jointed Plane Concrete Pavement, Structural Concrete, Minor Concrete, Reinforced Concrete Pipe, Junction Box, Adjust Utilities to Grade, Minor Concrete, Misc. Iron & Steel, Electrical, Survey Monument, Fencing, Delineator, Pavement Marker, Object Marker, Roadside Signs, Striping & Marking, Signals/Lighting, and Construction Materials

Jason Martin (510-809-3432 jmartin@ocjones.com) is the estimator on this project and is available to provide assistance or answer questions regarding the project scope of work including bid requirements, break out of bid items, plan or spec interpretation, bonding or insurance requirements, and other bid assistance. Plans and specs are available to review at our Berkeley office, or can be sent out via Building Connected. PDF format quotes should be emailed to the estimator or faxed to 510-526-0990 prior to 12:00 pm on the date of the bid. Quotes from DVBE Subcontractors, Suppliers and Truckers are highly encouraged. OCJ is willing to breakout any portion of work to encourage DVBE participation. Subcontractors must possess a current DIR, Contractors License, and insurance and workers compensation coverage including waiver of subrogation. OCJ may require Performance and Payment bonds on subcontracts. OCJ will pay the bond premium up to 2% of the contract value. All subcontractors are required to execute OC Jones' standard subcontract agreement, comply with all insurance requirements, and name OCJ as additional insured. Copies of our agreement and insurance requirements are available upon request. OCJ is a Union contractor, and we are signatory to the Operating Engineers, Laborers, Teamsters, and Carpenters. OCJ is an Equal Opportunity Employer.



36

YEARS

1984 - 2020



Public Legal Notices

OAKLAND UNIFIED SCHOOL DISTRICT

**ADVERTISEMENT AND NOTIFICATION
FOR ANNUAL PREQUALIFICATION
2020 – 2021**

Notice is hereby given that the governing board of the Oakland Unified School District (“District”) is prequalifying certain contractors on the District’s state-funding eligible lease-leaseback projects.

It is mandatory that all of the following contractors who intend to submit a bid or proposal for District Projects, fully complete the District’s prequalification questionnaire, provide all materials requested therein, and be approved by the District to be on the final prequalified contractors list. If a contractor has been prequalified by the District within the past three (3) years, that contractor may complete the District’s “renewal” prequalification questionnaire for a total of three (3) years. The District will notify contractors of their three (3) year anniversary date in the contractor’s prequalification letter.

This prequalification requirement applies to the following contractors:

- A contractor with an A, B, C-4, C-7, C-10, C-16, C-20, C-34, C-36, C-38, C-42, C-43, and/or C-46 license(s) that intends to bid as a contractor (prime contractor) directly to the District for design-bid-build and lease-leaseback projects.
- A contractor with a C-4, C-7, C-10, C-16, C-20, C-34, C-36, C-38, C-42, C-43, and/or C-46 license(s) that intends to submit proposals as a first-tier subcontractor to a general contractor (prime contractor) that is bidding directly to the District for design-bid-build and lease-leaseback projects.

Contractors must complete the District’s form. No other prequalification documents submitted by a contractor will meet the District’s requirements and all forms must be submitted on the most recent respective forms. Certified Local/Small Local Resident Business Enterprise contractors shall be prequalified pursuant to the District’s Prequalification for Prospective Certified Local/Small Local Resident Bidders.

PLEASE NOTE: A PRIME CONTRACTOR FOR WHICH THEY HOLD THE APPROPRIATE LICENSE IS AUTOMATICALLY QUALIFIED TO BE PLACED ON THE SUB LIST.

All contractors shall submit completed prequalification documents as follows:

Location	Date
Oakland Unified School District 955 High Street Oakland, CA 94601 Attn: La Juana Lewis, Administrative Assistant La Juana.Lewis@ousd.org	First-Tier Subcontractors and General (Prime) Contractors and Certified Local, Small Local and Small Local Resident Business Enterprise Subcontractors must be submitted by: December 31, 2021

Prequalification packages are available for pick-up at the following location: Oakland Unified School District, 955 High Street, Oakland, CA 94601. Prequalification packages can also be obtained from the District’s website at: www.ousd.org, by going to: “Offices & Programs > “Facilities Planning & Management Department” > “For Contractors & Developers” > “Bids & Request for Proposals” > Bid Information > Scroll down to Pre-qualification.

The District will notify each contractor that submits a prequalification package if it meets the prequalification requirements. Prequalified contractors will be eligible to bid on the District’s projects that are within a contractor’s bonding and financial capacity. Contractors will be placed on the District’s Qualified Bidders List for one (1) calendar year following the date of initial prequalification. The District reserves the right to request any contractor update its prequalification forms on an annual basis and/or the right to revoke, suspend, or rescind a contractor’s prequalification status due to a contractor’s change in status or the failure to update information. The prequalification questionnaire answers and financial statements submitted by contractors are not public records and are not open to public inspection. All information provided will be kept confidential to the extent permitted by applicable law.

**UNIVERSITY OF CALIFORNIA, IRVINE
MEDICAL CENTER**

**ANNOUNCEMENT TO
PREQUALIFIED BIDDERS**

Subject to conditions prescribed by the University of California, Irvine Medical Center, sealed bids for a fixed fee cost plus contract are invited for the following work: **B3, 3rd Fl, Conversion to Tele/Med-Surg, Project Number: 994664.**

Description of Work: A complete re-build of the 3rd floor of building 3, an OSHPD 1 building. Most of this space is currently empty shell space, already demolished. The balance of the demolition will also be completed by the University. The re-build will include 26 new patient rooms with 41 total beds in a combination of both private and semi-private rooms. The re-build will also include all ancillary services for the new unit, including: (2) nurse stations, medication rooms, clean/soiled utility rooms, equipment storage rooms, housekeeping rooms, IT/electrical rooms, staff locker rooms/rest rooms, a staff lounge, physician sleep rooms, workrooms and offices for the unit as well. Scope also includes a new air handler, new med air and med vac systems, structural framing, roofing and glazing systems.

Prequalified General Contractors/Bidders:
2H Construction, Inc., Signal Hill, CA (562) 424-5567; **Align Builders, Inc.,** Carlsbad, CA (858) 800-2531.
• Estimated construction cost: \$8,000,000

Prequalified Electrical Contractors/Bidders:
Baker Electric, Inc., Escondido, CA

(760) 745-2001; **Pacific Industrial Electric,** Brea, CA (714) 990-9280; **Pro-Tek Electric, Inc.,** Orange, CA (714) 240-7123; **Sasco,** Fullerton, CA (714) 870-0217.

- Estimated construction cost: \$2,750,000
- **Prequalified Mechanical Contractors/Bidders:**
ACCO, Pasadena, CA (818) 244-6571;
Control Air Enterprises LLC, Anaheim, CA (714) 777-8600.
• Mechanical Estimated Construction Cost: \$2,500,000
- Plumbing Estimated Construction Cost: \$2,500,000

Procedures: Bidding documents will be emailed to Prequalified Bidders by **4:00pm on Tuesday, November 3, 2020.** For Questions: Contact Kim Kerwin @ khou@hs.uci.edu or Terri Kalwara @ tkalwara@hs.uci.edu.

Bidders must attend a **mandatory** pre-bid conference on **Wednesday, November 4, 2020 promptly at 2:00 pm** at UCIMC Building 22A, Conf. Room 2107, 101 The City Dr. South, Orange, CA 92868. ONLY prequalified bidders attending can submit Bids. **Optional Site Visit: Thursday, November 5, 2020 @ 8am in-front of UCIMC Building 27.**

Bids will be received only at: UCIMC, Planning Administration, Building 27, Room 136, 101 The City Drive South, Orange, CA 92868. Bid Deadline: Sealed bids must be received on or before **2:00PM, Thursday, November 19, 2020.** Bid opening will promptly follow the bid deadline.

The successful Bidder will be required to have the following California current and active contractor’s license at the time of submission of the Bid:

California “B” General Building Contractor’s license

Every effort will be made to ensure that all persons have equal access to contracts and other business opportunities with the University within the limits imposed by law or University policy. Each Bidder may be required to show evidence of its equal employment opportunity policy. The successful Bidder and its subcontractors will be required to follow the nondiscrimination requirements set forth in the Bidding Documents and to pay prevailing wage at the location of the work.

The work described in the contract is a public work subject to section 1771 of the California Labor Code.

No contractor or subcontractor, regardless of tier, may be listed on a Bid for, or engage in the performance of, any portion of this project, unless registered with the Department of Industrial Relations pursuant to Labor Code section 1725.5 and 1771.1. This project is subject to compliance monitoring and enforcement by the Department of Industrial Relations.

The successful Bidder shall pay all persons providing construction services and/or any labor on site, including any University location, no less than the UC Fair Wage (defined as \$13 per hour as of 10/1/15, \$14 per hour as of 10/1/16, and \$15 per hour as of 10/1/17) and shall comply with all applicable federal, state and local working condition requirements.

THE REGENTS OF THE UNIVERSITY OF CALIFORNIA
University of California, Irvine Medical Center
October 28, 2020



California Sub-Bid Request Ads



Gallagher & Burk, Inc.

344 High Street • Oakland, CA 94601
Phone: (510) 261-0466 • FAX (510) 261-0478
Estimator: **VICTOR LE**
Website: www.gallagherandburk.com

Gallagher & Burk, Inc. (GBI) is preparing a bid as a Prime Contractor for the project listed below:

CALTRANS ROUTE 101 - CONSTRUCTION ON STATE HIGHWAY IN THE CITY AND COUNTY OF SAN FRANCISCO FROM VAN NESS AVENUE TO LYON STREET, Contract No. 04-3E6024

Disabled Veteran Business Enterprise Goal
Assigned is 3%

OWNER: STATE OF CALIFORNIA
DEPARTMENT OF TRANSPORTATION
1727 30th Street, Bidder's Exchange, MS 26,
Sacramento, CA 95816

BID DATE: NOVEMBER 4, 2020 @ 2:00 P.M.

GBI is soliciting quotations from certified Disabled Veteran Business Enterprises, for the following types of work and supplies/materials including but not limited to:

ADJUST IRON, CLEARING AND GRUBBING/DEMOLITION, COLD PLANE, CONSTRUCTION AREA SIGNS, ELECTRICAL, MINOR CONCRETE, INDIVIDUAL SLAB REPLACEMENT, STRIPING, SURVEY/STAKING, SWPPP/WATER POLLUTION CONTROL PLAN PREPARATION, TRUCKING, WATER TRUCKS, STREET SWEEPING, HOT MIX ASPHALT (TYPE A) MATERIAL, RUBBERIZED HMA (GAP GRADE) MATERIAL.

Plans and specifications may be reviewed at our office located at 11555 Dublin Boulevard, Dublin, CA or at your local Builders Exchange, or reviewed and downloaded from the ftp site at <ftp://ftp%25gallagherburk.com:f7pa55wd@pub.gallagherburk.com> (if prompted the username is ftp@desilvagates.com and password is f7pa55wd) or from the Owner's site at www.dot.ca.gov/hq/esc/oe/weekly_ads/all_adv_projects.php

Fax your bid to (510) 261-0478 to the attention of Estimator Victor Le. If you have questions for the Estimator, call at (510) 261-0466. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at www.dir.ca.gov/Public-Works/PublicWorks.html

If you need DVBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (510) 261-0466, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). GBI is willing to breakout portions of work to increase the expectation of meeting the DVBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a Prevailing Wage Job. GBI is an Equal Opportunity/Affirmative Action Employer.

Request for Quotes from Certified DBE Subcontractors and Suppliers

Project: **Route 10 Lane Replacement**
Contract No. 07-303904

Owner: Department of Transportation (CALTRANS)

REVISED BID SUBMITTAL DATE: November 5, 2020 at 2:00 PM

Federal-Aid Project: ACIM-010-1(855) E

Request for quotes from Certified DBE's Subcontractors and Suppliers for the following, but not limited to scopes of work: AC Dike, Aggregate Supply, Asphalt Paving, Clear & Grub, Cold Plane AC, Concrete Supply, Construction Area Signs, Drill and Bond Dowel, Electrical, Erosion Control, Geotextiles, Grind Existing Concrete Pavement, Guardrail, Hot Blend Cement Supply, Joint Seal, Landscape & Irrigation, Minor Concrete, Overhead Signs, PCC Paving Materials, Quality Control PCC Paving & Aggregate Base, Roadside Signs, Saw & Seal, Spall Repair, Street Sweeping, Striping.

PLEASE SUBMIT QUOTES BY FAX TO (760) 471-4860 OR EMAIL TO SoCalBids@FlatironCorp.com

Plans and specifications are available, at no cost from Caltrans website: http://ppmoe.dot.ca.gov/des/oe/weekly_ads/specs-ntb.php?c=07-303904 (Registration Required). Additionally, plans and specifications are available at Flatiron's San Diego, CA and Chino Hills, CA offices. Please call to make an appointment to view plans and specifications.

This project has a 14% DBE Goal. In addition to request for participation from Certified DBE subcontractors and suppliers, Flatiron requests non-DBE subcontractors to provide lower-tier DBE subcontractor and/or supplier participation. Bidders are required to indicate lower-tier DBE participation, as it will be evaluated as part of their quote.

Flatiron analyzes and considers each DBE quote, including those that are broken down into economically feasible units to facilitate bidding. Assistance in obtaining bonding, lines of credit, insurance, equipment, supplies and materials is available upon request. Additionally, please contact us if you require technical assistance.

Quotations must be valid for same duration as specified by Owner for contract award.

Subcontractors are required to possess and maintain a current contractor's license and must also be registered with the Department of Industrial Relations (DIR) as required by Public Contract Code Section 1725.5. Subcontractors will be required to execute Flatiron's Standard Subcontract Terms and Conditions and insurance requirements. A copy of our Standard Subcontract Terms and Conditions is available in electronic format upon request.

Bond Requirements: Notwithstanding any contrary language in a bid to Flatiron or any prior course of dealing between Flatiron and a bidder, and unless waived in writing by Flatiron, Flatiron reserves the right to require each bidder to provide payment and performance bonds assuring bidder's obligations to Flatiron in the amount of 100 percent of the bid to Flatiron. Flatiron will reimburse the bond premium at actual cost not to exceed 3%. The surety on the bonds must be a California admitted surety. WE ARE AN EQUAL OPPORTUNITY EMPLOYER.

Flatiron West, Inc.

16470 W. Bernardo Drive, San Diego, CA 92127
Phone (760) 916-9100 / FAX (760) 471-4860

Email: SoCalBids@flatironcorp.com

Point of Contact: Jannette Carter, Estimating Admin.

WE ARE AN EQUAL OPPORTUNITY EMPLOYER

Owner: City and County of San Francisco (CCSF)
San Francisco Public Utilities Commission (SFPUC)

Project: North Shore Pump Station

Wet Weather Improvements

Project No.: WW-685R

Bid Date: November 19, 2020 • Bid Time: 2:00 p.m.

Quote Due: November 19, 2020 by 12:00 p.m.

Contractor:

NTK Construction, Inc.

501 Cesar Chavez St., Suite 115

San Francisco, CA 94124

415-643-1900 (phone) • 415-643-1300 (fax) <http://www.ntkconstruction.com> (website)

Estimator: Tin Tran - tran@ntkconstruction.com

We, NTK Construction, Inc. (NTK), will be bidding this project as a prime contractor and we are interested in receiving proposals/quotes from qualified and certified LBE, DBE, MBE, WBE, DVBE subcontractors and suppliers for the following items of work: (but not limited to)

Concrete, Metals, Roofing, Painting, Plumbing, Mechanical, HVAC and Electrical

The objective of this project is to provide redundant effluent pumping capacity of the North Shore Pump Station (NSS) during wet weather. This project will replace existing four (4) dry weather pumps with larger capacity units so that they are capable of pumping redundant capacity during wet weather. The project also includes upgrades to the motor control centers (MCC's) and distributed control system (DCS).

The estimated cost of construction contract is 33,000,000.

Project goals: 11% LBE (local only)

The project plans and specifications may be viewed at our office (501 Cesar Chavez St., Suite 115, San Francisco, CA 94124) or may be obtained from the SFPUC. Please visit their website at <http://sfwater.org/contracts>. A confidentiality agreement is required.

Please respond to this email and let us know whether or not you are interested in submitting a quote for this project. Please include your company name, contact name, the scope you will be bidding on and the best way to contact you.

An Equal Opportunity Employer